Financing Innovation in DH - the ReUseHeat experiences

May 14, webinar, DHC+ Talks

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The ReUseHeat experience

1. There is interest amongst investors to invest in DHC

2. The DHC industry must understand the investor demand

3. The financing innovation in DHC
The ReUseHeat project

4 system innovations in focus: METRO- DATA CENTER- SEWAGE- HOSPITAL
The ReUseHeat project

Expected results:

- Identify the urban waste heat potential & what happens if we use it
- **Stakeholder analysis**: Who? Needs? How?
- Validated **technologies** for 4 system innovations
- Identify necessary adjustments to existing **business models and contracts**
- Address the financing constraints: **investment risk & bankability**
1. There is interest to invest in DHC

GREEN FINANCING
Sustainable development projects/initiatives

DHC
Heating & cooling of buildings
Sustainable projects
Funds wanted for expansion
1. There is interest to invest in DHC

“We don’t lack money, but we lack good projects to lend money to”

(ReUseHeat D2.1, RINA-G, Giorgio Bonvincini)
2. The investor demand

**Investment KPI’s**

- NPV
- IRR
- Paybacktime
- Size of investment (+5MEuro)

....the value of green is relevant
2. The investor demand

**Investor**
- No previous DHC investment
- Payback - too long?
- What is the risk?
- Unclear legal framework
- Competes with more established, green technologies

**DHC**
- Who should we address?
- What should we prepare?
3. The financing innovation in DHC

Language barrier

Green value

Local & small (?)
Policy Event- ReUseHeat

Policy Event 20191002, Brussels

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www.reuseheat.eu

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